US Sales Representative

Full-cycle sales to med spas across the US. Our first US sales hire.

Health Hue Digital

10–15%	$4,000	~$111k	US
Commission on annual deals	Monthly retainer (USD)	Per year at target pace	Territory

Health Hue is a modern EMR for med spas and aesthetic clinics, with 40+ features covering operations, clinical, marketing and AI. We are hiring an experienced sales rep to find and close med spa clients across the US. **Most of the hard work is done:** leads, accounts, pitch and a page for every target clinic are ready. You visit clinics and close.

The role

- **Full-cycle.** You own the deal from first visit to signed agreement.
- **In the field.** Most of your week is spent visiting clinics and meeting owners in person.
- **Independent contractor for the first 3 months,** with a ramp to target. After that, the opportunity to become a full-time employee with a pay increase.
- **Target:** 2 closed deals per week (about 8 per month) after the ramp.
- **A growing team.** You are our first US rep. We plan to grow to three reps within four months.

What we provide

- **Target accounts.** A researched list of US clinics, with contact information.
- **Warm leads, not cold hunting.** 15+ new qualified leads a month from our cold email and ads.
- **Strategy.** The pitch, the territory plan and the follow-up sequence, already built.
- **Personalized landing pages.** A pre-built page for each of your target accounts, showing what we would do for that clinic.
- **Self-paced training.** Our product, the problems clinic owners bring us and how we sell.

Compensation (USD)

A $4,000 monthly retainer, paid biweekly, plus commission. Commission on annual plans is tiered by the number of deals you close in the month, based on first-year contract value:

Deals closed in the month	Commission	Per $5,970 annual deal
Deals 1–4	10%	about $597
Deals 5–8	12%	about $716
Deals 9 and up	15%	about $896
Month-to-month plans	8%	of month-to-month plan value

What you can earn

Assuming all deals are on annual plans:

Deals per month	Commission	With retainer	Per year
8 (target)	$5,254	$9,254 / month	about $111,000
10	$7,045	$11,045 / month	about $133,000
12	$8,836	$12,836 / month	about $154,000

Commission is uncapped.

Who we are looking for

- Experienced in full-cycle B2B sales, ideally selling to med spas, aesthetic clinics or other healthcare practices.
- Comfortable meeting clinic owners face to face and closing in person.
- Based in the US and able to travel to clinics.
- Self-directed and organized. You manage your own territory and pipeline.

Interested? Apply with your resume at healthhuedigital.com/careers/us-sales-representative. It takes about five minutes.

Jesse Pulfer · Founder, Health Hue